



Third Summer School: Multiannual and Investment Budgeting at Local Level in SEE

10-15 July 2016 Lake Ohrid, Macedonia

Welcome to Ohrid!

Welcome to the NALAS Third Summer School on Local Governance and Intergovernmental Fiscal Relations!

You will spend a week at the beautiful Ohrid Lake for an intensive learning experience in Multiannual and Investment Budgeting at Local Level, with a focus on the analytical tool developed by the World Bank, the Municipal Finance Self-Assesment.

We hope you will have a memorable stay in Ohrid where we have created an exciting environment for learning and exchange including renowned speakers, incredible nature and cultural heritage.

Overview:

| Dates: | 10-15 July 2016 |
|---------------|---|
| Location: | Ohrid - UNESCO protected city, cultural and touristic centre of the Republic of Macedonia www.ohrid.com.mk/index.asp |
| Accommodat | ion: Hotel Inex Gorica Address: Naum Ohridski 5-7, Ohrid, Tel: +389 46 277 520 at just 30 minutes walk to Ohrid Old Town www.inexgorica.com.mk/index.php/en/ |
| Certificates: | All participants will be awarded Certificates of Participation |
| Languages: | The Summer School will be carried out in English language, with simultaneous translation into Albanian and Bosnian/Croatian/Montenegrin/Serbian. |
| ? | Questions or Assistance needed? |

Find our Program Officer Natasha Ilijeva Acevska (0038971823729) or NALAS Office Manager Katerina Stojanovic Aleksoska (0038970670284) and they will be able to assist you.

About the NALAS Summer School

NALAS Summer School is an event created to deepen the analytical skills of municipal finance experts and stakeholders from South East Europe, especially the members of the NALAS Task Force on Fiscal Decentralisation. It is designed to facilitate the exchange of information between NALAS members about pressing policy issues and deepen the theoretical and practical understanding of how these issues are addressed elsewhere.



Summer School Editions 2014 & 2015

NALAS' first Summer School was held in July 2014. The three day sessions discussed topics of fiscal equalization and were attended by 25 participants from 11 different NALAS members. It teaches participants how to enter, maintain and analyze municipal revenue and expenditure data from the point of view of disparities between groups and types of local governments. Participants worked on data from their own associations and learned how to use pivot tables to organize municipalities into different groups and to efficiently analyze their per capita revenues and expenditures. The instructors for the first two days of the course were Tony Levitas and Jan Herczynski. The third day engaged the political leadership of the NALAS members and focused on the problems that fiscal equalization poses for municipal associations. This discussion was led by Prof. Bernarhd Spahn.

The second edition of the Summer School took place in August 2015 with the main focus on Property Tax Reforms. The agenda was a proper blend of technical sessions on property tax policy and administration issues provided by the international expert; country-specific sessions (on Macedonia, Kosovo, and Bulgaria), and mapping sessions (facilitated by the international expert) where participants from associations from 10 SEE countries could provide input on their property tax systems and/or elaborate on the templates that were to be submitted prior to the commencement of the summer school. The main trainer of the second edition of the Summer School was Mr. Riel Franzsen, who occupies the South African Research Chair in Tax Policy and Governance in the Faculty of Economic and Management Sciences at the University of Pretoria.

INSTRUCTORS | The 2016 Summer School brings an excellent team of trainers:



Dr. Mihaly Kopanyi Municipal Finance Advisor, World Bank retiree

Dr. Mihaly Kopanyi is a Municipal Finance Advisor, World Bank retiree with 23 years of Bank carrier. He was the chair of the Municipal Finance Thematic Group for over a decade before retiring in 2011. He worked in about 30 countries in Europe, Middle-East, Africa, and south Asia, including 3 year field assignment in Pakistan. His areas of expertise include municipal finance, infrastructure project financing, financial markets and intermediaries (municipal funds and specialized banks). He is actively advising Bank teams in structuring urban projects, prominent expert on own-revenue generation and intergovernmental finance reforms, and financial sustainability. He has prepared dozens of analytic papers for WB and London School of Economics and over a dozen of books on the said areas. Recent works include the Municipal Finance Handbook, published in three languages, in Turkey: Financing Municipalities in Urbanization Review (2014), Fiscal Instruments in Reducing Socio-economic disparities (2016), and Municipal Bond Market options (2016). Rwanda: Investment financing; Property tax reform, and Urban (2014-16), Uganda: Kampala Own-revenue Reform (2015). He has 18 years of academic carrier prior the Bank; he is key specialist in Bank trainings, including the Municipal Finance e-Learning program, he coauthored and tutoring in WBI. Mihaly has a PhD on economics, and another one on Logistics.



Gjorgji Josifov Assistant Vice President/Analyst, Sub-Sovereign Group

Gjorgji Josifov joined Moody's in 2011 as Assistant Vice President/ Analyst within the Sub-Sovereign Group, covering a comprehensive portfolio of regional and local governments in various countries of Central and South-Eastern Europe including Bosnia and Herzegovina, Croatia, Czech Republic, Estonia, Greece, Hungary, Latvia, Poland, Romania, Serbia and Turkey.

Prior to joining Moody's, Gjorgji served as a Chief of Party of the USAID-funded Macedonia Local Government Project (2007-2011). Along with the Chief of Party position he managed the Capital Budgeting and Municipal Credit project component. During 2004-2007, he spent three years as a Municipal Finance Specialist with USAID-funded Make Decentralization Work project in Macedonia.

He has more than 15 years of experience in public budgeting and financial management, municipal capital investment finance, municipal debt regulation and municipal credit markets.

Gjorgji is a PhD candidate in Economics, and holds a Master Degree in European Integration and Regionalism from Karl Franzens University of Graz. He earned a BS in economics from University of "Ss. Cyril and Methodius, Skopje, Macedonia.



Mehmet Onur Partal Expert, Istanbul Development Agency

Mehmet Onur Partal is an expert in Istanbul Development Agency. He has been responsible for defining the development priorities of Istanbul, conducting co-financing processes of projects, and attracting FDI into the city. He was one of the main contributors to the books "Istanbul Fact Sheet" and "Investment in Istanbul and the Barriers Encountered by Investors" released by Istanbul Development Agency; "Local Government Borrowing Practices in NALAS Countries" by NALAS. Besides his position in the Agency, he is a columnist in Marmara Life – Local Government Magazine, sharing articles on the financial issues of local governments in South-East Europe.

Regarding his educational background, Partal is briefly an economist. After graduating from Kadir Has University with the top GPA in Business Administration Department, he was awarded with the world-renowned prestigious Fulbright scholarship for a master's degree at the Economics Department of Syracuse University. He is currently enrolled in a PhD program in Economics at Yildiz Technical University, Istanbul. He has several scientific articles on the topics of public finance and development economics.

Mr. Partal is fond of not only watching but also acting in soccer, basketball, table tennis, chess and theater.



Ljiljana Brdarevic Former Deputy Finance Secretary for the City of Belgrade

Ljiljana Brdarevic is the former Deputy Finance Secretary for the City of Belgrade and founder of the public sector lending activities at Raiffeisen Bank in Serbia. Previously, she had a distinguished career of 16 years in commercial banking. Since 2005 she has beenperforming challenging assignments funded by the international donors (WB, IFC, USAID, EU, EBRD, KfW) in the SEE countries. Her areas of expertise include fiscal and banking management, municipal credit market development, capital project financing and public-private partnership establishment. During work for USAID and EU funded projects in Serbia, she helped local governments to build up their capacities in improving financial, budget and debt management, and in enhancing its services through project development and capital finance. In addition, she took the lead in signing of the first international credit rating of three Serbian cities by the Moody's Investors Service as well as in preparing the first municipal bond issuance by the City of Novi Sad. She has wrote a number of manuals for the local governments, such as: Capital investment planning; Project development and capital finance; Developing local infrastructure through PPP: Local government access the capital market and financing by issuing bond. She holds a Master Degree in monetary, fiscal and banking management from the University of Belgrade. Ms. Brdarević enjoys skiing, swimming, dancing and long walks.



Marjan Nikolov Global PPP specialist

Marjan Nikolov is a Global PPP specialist with a PhD in measuring efficiency in decentralization from the University of Liubliana. He worked in around 15 countries in Europe. Middle-East and Africa. His area of expertise includes municipal finance and fiscal decentralization, public finance management, PPP feasibility studies, fiscal transparency and monitoring and cost benefit analyses. He has prepared, designed and implemented trainings, policy papers and research papers related to PFM and decentralization. Recent work includes Review of Sub-Projects financed under the Macedonia World Bank's Municipal Service Improvement Project (MSIP), project appraisal documents preparation for the World Bank's MSIP. cost benefit analyses of GIS implementation in Nairobi's counties, training for Iragi and Kurdish MPs on PFM and budgeting, Training for Jordanian Ministry of finance and GBD on mid-year review and citizen budget preparation. Training for Tunisian association of municipalities on budgeting, training for NALAS association on World Bank's MFSA tool. Marian used to work in the Economic institute of Iceland and also used to teach more than 10 years at private faculties in Macedonia topics as financing regional and local development, statistics, public finance at local level and mathematics for economists.

AGENDA

SUNDAY - 10 JULY

Arrivals and accommodation at hotel Inex Gorica in Ohrid www.hotelinexgorica.com.mk/index.php/en

19:30 – 22:00 Welcome cocktail at the hotel terrace, Introductions

MONDAY - 11 JULY

| 09:00 - 09:30 | Opening session and short overview of the Summer School Programme | Kelmend Zajazi, NALAS Sabine Palmreuther, World Bank Michael Samec, GIZ Project for Institutional Support of NALAS |
|---------------|--|---|
| 09:30 - 11:00 | The need for stability and predictability of the national and local public policies; Long-term capital investment planning at local government level | Trainers: Gjorgji Josifov, Mehmet Onur Partal |
| 11:00 - 11:30 | Coffee Break | |
| 11:30 - 13:00 | Alignment of local strategies, budgets and capital investments and prioritizing long-term investment needs with local government sectoral policies | Trainers: Gjorgji Josifov, Mehmet Onur Partal |
| 13:00 - 14:30 | Lunch | |
| 14:30 - 15:30 | Establishing & maintaining the process of capital investment and funding | Trainers: Gjorgji Josifov, Mehmet Onur Partal |
| 15:30 - 15:45 | Coffee Break | |
| 15:45 - 17:00 | Introduction to Multiannual vs. Annual budgeting - focus on EU projects perspective | Trainers: Gjorgji Josifov, Mehmet Onur Partal |
| 18:00 - 23:00 | Sightseeing and Dinner in the City of Ohrid | |

TUESDAY – 12 JULY

| 09:00 - 11:00 | Methods and tools for revenue and expenditure forecasting for local budgets; increasing awareness in investment planning and funding | Trainers: Gjorgji Josifov, Mehmet Onur Partal |
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| 11:00 - 11:30 | Coffee Break | |
| 11:30 - 13:00 | Case Studies from South East Europe (Zagreb and Istanbul) | Trainers: Gjorgji Josifov, Mehmet Onur Partal |
| 13:00 - 14:30 | Lunch | |
| 14:30 - 15:45 | Municipal Infrastructure Investments Contributing to Sustainable Economic Growth | *Case studies from Poland and Czech Republic |
| 15:45 - 16:00 | Coffee Break | |
| 16:00 - 17:00 | Municipal Investment Needs and Financial Market Response | Trainers: Gjorgji Josifov, Mehmet Onur Partal |
| 19:30 - 22:00 | Dinner at the hotel restaurant | |



WEDNESDAY – 13 JULY

| | | Trainers: |
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| 09:00 - 10:30 | Alternative Project Financing Methods for Local Governments | Gjorgji Josifov, Mehmet Onur Partal |
| 10:30 - 11:00 | Coffee Break | |
| 11:00 - 11:30 | Municipal Finances Self-Assessment Analytical Tool for Support of Multiannual Budgeting and Investment as well as Performance Management | Trainer: Mihaly Kopanyi, World Bank |
| 11:30 - 13:00 | MFSA & Participatory budgeting, transparency and accountability in budget preparation, execution and reporting Introductory remarks: Measuring Fiscal Transparency, Marjan Nikolov (15 min) Work in groups (45 minutes) for reflection on the following aspects: MFSA and Fiscal Transparency; MFSA and Budget Process; MFSA and Citizens' Priorities. | Moderator: Marjan Nikolov All participants |
| 13:00 - 14:00 | Lunch | |
| 14:00 – 15:30 | The Importance and the Know-How of the Generic Accounting Framework, Historical analysis, Ratio analysis the Action Plan of MFSA Introductory remarks: How to use Generic Accounting Framework, Historical analysis, Ratio analysis for development of the Action Plan of MFSA, <i>Ljiljana Brdarevic (15 min)</i> Work in groups (45 minutes) for reflection on the following aspects: <i>Generic Accounting Framework; Historical Analysis; Ratio Analysis;</i> | Trainers: Marjan Nikolov Ljiljana Brdarevic |
| 15:30 - 15:45 | Coffee Break | |
| 15:45 – 17:00 | My MFSA experience - presentations of MFSA pilot municipalities City of Bijeljina, Mr Vaso Arsenović, Head of Finance Department MFSA in four Croatian Cities, Ms Snjezana Sikiric, City of Krizevci, representing the Association of Cities of Republic of Croatia MFSA in the municipality of Vlore, Jeton Puka | Trainers: Marjan Nikolov Ljiljana Brdarevic |
| 18:00 - 20:00 | Visit to St Naum Monastery and springs of the river Crn Drim http://www.lonelyplanet.com/macedonia/around-ohrid/sights/religious/sveti-naum-monastery | |
| 20:00 | Dinner at the hotel restaurant | |

THURSDAY – 14 JULY

| 09:00 - 11:00 | Interactive Session: MFSA Ratios as a Support to the Decision Making Process at Local Level Based on pre-defined indicators Pilot municipalities present the situation in their LG, and how LGA representatives and TF members can translate it into national policy arguments, Experts comment the findings | Moderators: Ljiljana Brdarevic Mihaly Kopanyi |
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| 11:00 - 11:30 | Coffee Break | |
| 11:30 - 13:00 | The stories of the data; Data presentation and visualization for various audiences: municipal employees, local decision-makers, citizens, LGAs, central level agents, international financing institutions and donors | Trainer: Mihaly Kopanyi |
| 13:00 - 14:30 | Lunch | |
| 14:30 – 15:30 | Expanding the FD Monitoring in SEE and Dashboard Overview of the NALAS concept for FD Monitoring, Natasha Ilijeva Acevska, NALAS Program Officer Illustration: NALAS Intranet – an Opportunity for Shared Documents, Jelena Janevska, NALAS Knowledge and Communication Manager Illustration: Montenegrin Municipal Finances at the web-site of the Union of Municipalities of Montenegro, Zana Djukic, Union of Municipalities of Montenegro Illustration: Fiscal Database of Croatian Cities, Dario Runtic, the Association of Cities of Republic of Croatia | Moderator: Natasha Ilijeva Acevska |
| 15:30 - 16:00 | Coffee Break | |
| 16:00 - 17:00 | Wrap Up, Feedback | |
| 20:00 - 23:00 | Farewell Cocktail and Awarding Certificates of Participation | |

FRIDAY – 15 JULY

| 09:00 - 12:00 | Individual Consultations with the trainers |
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| 12:00 | Lunch |
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Departures

About Ohrid and the Lake

Ohrid is one of the oldest human settlements in Europe and the lake itself is over three million years old. The city is first mentioned in Greek documents from 353 B.C.E., when it was known as Lychnidos (the city of light). In 879 C.E., it was renamed Ohrid. The town as we know it today was built mostly between the 7th and 19th centuries. During the Byzantine period, Ohrid became a significant cultural and economic center, serving as an episcopal center of the Orthodox Church and as the site of the first Slavic university run by St. Kliment and St. Naum at the end of the 9th century. In the 11th century, Ohrid was important point of the great Samuil empire, whose fortress still presides over the city today. Lake Ohrid is one of Europe's deepest and oldest lakes, preserving a unique aquatic ecosystem with more than 200 endemic species of worldwide importance. The importance of the lake was further emphasized when it was declared a World Heritage site by UNESCO in 1979. The east coast of the Lake where we are located is part of Galicica National Park and it is protected by UNESCO along with the lake for its natural values.





Varshavska 36A 1000 Skopje Republic of Macedonia Tel/Fax: +389 2 3090818

www.nalas.eu









We hope you have a successful and joyful summer experience with NALAS!

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