



REQUEST FOR QUOTATION **PURCHASE OF VEHICLE**

DATE: 19 May 2021

Dear Sir / Madam:

NALAS kindly requests submission of quotations **for purchase of a SUV** as detailed per technical specifications in Annex 1 of this RFQ.

Quotations shall be submitted on or **before 31 May 2021, 16:00 h**, at dedicated email: info@nalas.eu with Subject line: RFQ for purchase of vehicle_ (your CompanyName)

It shall remain your responsibility to ensure that your quotation will reach NALAS before the deadline. Quotations that are received by NALAS after the deadline indicated above, for whatever reason, shall not be considered for evaluation.

Quotations submitted by email must be limited to a maximum of 20 MB. Also, kindly ensure that they are signed and in the *.pdf format. They must be free from any form of virus or corrupted contents, or the quotations shall be rejected.

Terms and Requirements

Chapter 1.1. General Terms

Please take note of the following requirements and conditions pertaining to the supply of the abovementioned good.

Exact Address/es of Delivery Location/s	Varshavska 36A, 1000 Skopje, North Macedonia
Latest Expected Delivery of the vehicles Date and Time <i>(if delivery time exceeds this, quote may be rejected by NALAS)</i>	Up to 15 calendar days from payment of the invoice
Currency of Quotation	Local Currency: Macedonian denars
Price Quotation	Price must include all the costs and discounts of the supplier. Net Price, VAT, Customs and other taxes on vehicle must be described and presented separately.
Deadline for the Submission of Quotation	Before 31 May 2021, 16:00 h
All documentations, including catalogs, instructions and operating manuals, shall be in this language	English
Documents to be submitted	<ol style="list-style-type: none"> 1. Duly Accomplished Form (as provided in Annex 1 - FORM FOR SUBMITTING SUPPLIER'S QUOTATION); 2. Latest Business Registration Certificate (a copy); 3. Manufacturer's Authorization of the Company as an official Sales Agent and proof of availability of an authorized service center in Skopje; 4. Product catalogues indicating compatibility with the required technical specification; 5. Certificate of Conformity for the offered vehicle.
Period of Validity of Quotes starting the Submission Date	<p>60 days</p> <p>In exceptional circumstances, NALAS may request the Supplier to extend the validity of the Quotation beyond what has been initially indicated in this RFQ. The Proposal shall then confirm the extension in writing, without any modification whatsoever on the Quotation.</p>
Payment Terms	<input checked="" type="checkbox"/> 100% upon check of the vehicles by NALAS, and submission of the invoice. <input checked="" type="checkbox"/> No advance payment is acceptable
Tax Exemption	Based on the Regulations on the performance of exemption from the payment of import charges, value added tax and excise on imported goods intended for implementation of projects financed with funds obtained from the donation, signed between the Republic of North Macedonia and foreign donors, NALAS is exempt from all direct taxes, custom duties and excise.

Evaluation Criteria	<input checked="" type="checkbox"/> The offers will be evaluated based on the methodology of cumulative analysis. A total score is obtained upon the combination of weighted technical (50%) and financial (50%) attributes. <input checked="" type="checkbox"/> Acceptance of requirements of the General Terms (Chapter 1.1) <input checked="" type="checkbox"/> Compliance with the Technical Requirements. Evaluation of the technical requirements of the offer, based on evaluation grid (Chapter 1.2). <input checked="" type="checkbox"/> During the evaluation process price exclusive of VAT, customs and other taxes on vehicles will be subject of evaluation
Type of Contract to be signed	<input checked="" type="checkbox"/> Contract, on the request of the Supplier and/or NALAS
Conditions for Release of Payment	<input checked="" type="checkbox"/> Passing check of the vehicle/s by NALAS <input checked="" type="checkbox"/> Submitted invoice as per instruction by NALAS
Contact for Inquiries (Written inquiries only)	info@nalas.eu Any delay in NALAS's response shall be not used as a reason for extending the deadline for submission, unless NALAS determines that such an extension is necessary and communicates a new deadline to the Proposers.

By submitting the Quotations, the Supplier accepts the requirements of the General Terms of this RfQ.

Each of the quotations that complies with the specification's requirements will be evaluated. Any offer that does not meet the requirements shall be rejected. Only the winning offer will be notified by 15 June 2021.

Any discrepancy between the net price, taxes and the total price shall be re-computed by NALAS. The net price and taxes shall prevail and the total price shall be corrected. If the supplier does not accept the final price based on NALAS's re-computation and correction of errors, its quotation will be rejected.

At any time during the validity of the quotation, no price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by NALAS after it has received the quotation.

NALAS is not bound to accept any quotation, nor award a contract, nor be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.

NALAS encourages every prospective Supplier to avoid and prevent conflicts of interest, by disclosing to NALAS if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ.

NALAS implements a zero tolerance on fraud and other proscribed practices, and is committed to identifying and addressing all such acts and practices against NALAS, as well as third parties involved in NALAS activities.

Chapter 1.2. Specification of Technical Requirements / Evaluation Grid

Total points (120)	Specification	Parameter	Score
Year of production (5)	<ul style="list-style-type: none"> Minimum 2020 	2020	1
		2021	5
Engine (25)	<ul style="list-style-type: none"> Cylinder volume: min 1.3 liter 	≥ 1.3	5
	<ul style="list-style-type: none"> Engine power: min 80 kW 	≥ 80 kW	5
	<ul style="list-style-type: none"> Fuel consumption: combined, max 7,5 l/100km 	6,6 – 7,5 l/100 km	1
		≤ 6,5 l/100 km	5
	<ul style="list-style-type: none"> Euro emissions standard: min. EURO 6 	EURO 6.2	5
		EURO 6	3
<ul style="list-style-type: none"> CO₂ emission: combined, max 160 g/km 	≤ 120 g/km	5	
	121 – 145 g/km	3	
	146 – 160 g/km	1	
Transmission/ Wheel Drive (10)	<ul style="list-style-type: none"> Manual or automatic 	6 MT	1
		Automatic	5
	<ul style="list-style-type: none"> Wheel Drive 	2WD	1
		4WD	5
Brakes and tires (22)	<ul style="list-style-type: none"> ABS-anti-lock braking (required) 	ABS	5
	<ul style="list-style-type: none"> Wheels, min. 16-in. 	16"	2
		17"	4
		18"	5
	<ul style="list-style-type: none"> Supplemental Brake System/tire components: 	Spare wheel	2
		Electronic brakeforce distribution	2
		Electronic Parking Brake	2
Brake assist		2	
Hill Start Assist Control	2		
Electronic Stability Control	2		

	Specification	Parameter	Score
Safety System (38)	Required Airbag System Components <ul style="list-style-type: none"> • Driver and front passenger airbags • Driver and front passenger seat-mounted side airbags. 	D&FP	5
		DFPSM side airbag	5
	<ul style="list-style-type: none"> • <i>Supplemental Safety System components:</i> 	<i>Rear side airbags</i>	5
		<i>Front and rear side curtain airbags</i>	5
		<i>Anti-Collision System</i>	4
		<i>Lane depart warning/assistant</i>	2
		<i>Traffic Sign Recognition</i>	1
		<i>Automatic high beam</i>	2
		<i>Tire Pressure Monitoring System</i>	3
		<i>Parking sensors:</i> - <i>Front and rare</i>	3
- <i>Front or rare</i>	2		
	<i>Rear camera</i>	3	
Cargo volume (VDA method) (10)	<ul style="list-style-type: none"> • Cargo volume min. 400 l 	400 – 435 l	3
		436 – 450 l	4
		> 451 l	5
	<ul style="list-style-type: none"> • Cargo volume + rear seats down– load to roof min. 1200 l 	1200 – 1400 l	3
		1401 – 1485 l	4
		> 1486 l	5
Warranty & Road Assistance (10)	<ul style="list-style-type: none"> • Warranty min. 2 years 	2-4 years	1
		5 years	3
		6 years	4
		7 years	5
	<ul style="list-style-type: none"> • Road Assistance min. 2 years 	2 years	1
		3 years	3
		≥4 years	5